

2007 Learn While-U-Lunch Series
Presented By
National Reverse Mortgage Lenders Association

Establishing Name Brand in Your Community

Date: Tuesday, January 9

Time: 12 noon, Eastern (11 a.m. Central, 10 a.m. Mountain, 9 a.m. West Coast)

Speakers: John Mlekush, Wells Fargo Home Mortgage, Greensboro, N.C.
Robert Lane, Paramount Mortgage Company, St. Louis, MO
Stephen J. Kinney, Stephen Kinney Associates, Inc., Bloomfield, N.J.

Understanding the Tax Implications of a Reverse Mortgage

Date: Tuesday, February 13

Time: 12 noon, Central (1 p.m. Eastern, 11 a.m. Mountain, 10 a.m. West Coast)

Speakers: James Veal, CPA, MBT, Home Center Mortgage, Long Beach, Calif.
Bill Abrams, Abrams Garfinkel Margolis Bergson, LLP, New York, N.Y.

Measuring the Impact of the Federal Deficit Reduction Act

Date: Tuesday, March 13

Time: 12 noon, Mountain (2 p.m. Eastern, 1 p.m. Central, 11 a.m. West Coast)

Speakers: John Gosselin, Gosselin & Associates P.C., Winchester, Mass.
Howard Krooks, Elder Law Associates, P.A., Boca Raton, Fla.

Staying in Compliance with the National 'Do Not Call' List

Date: Tuesday, April 10

Time: 12 noon, West Coast (3 p.m. Eastern, 2 p.m. Central, 1 p.m. Mountain)

Speakers: Neil Garfinkle, Abrams Garfinkel Margolis Bergson, LLP, New York, N.Y.

How Do Reverse Mortgages Impact Social Security, SSI and Medicaid?

Date: Tuesday, May 8

Time: 12 noon, Eastern (11 a.m. Central, 10 a.m. Mountain, 9 a.m. West Coast)

Speakers: TBA

Turning Phone Conversations and Speaking Engagements Into Sales

Date: Tuesday, June 12

Time: 12 noon, Central (1 p.m. Eastern, 11 a.m. Mountain, 10 a.m. West Coast)

Speakers: Kevin Murphy, Kastle Mortgage, Belmar, N.J.
Stephen J. Kinney, Stephen Kinney Associates, Inc., Bloomfield, N.J.
Brett Carter, 1st Mariner Bank, Baltimore, Md.

Understanding Trusts, Conservatorships, Powers of Attorney & Vesting Issues

Date: Tuesday, July 10

Time: 12 noon, Mountain (2 p.m. Eastern, 1 p.m. Central, 11 a.m. West Coast)

Speakers: Connie Osman, BNY Mortgage, Renton, Wash.
Bill Abrams, Abrams Garfinkel Margolis Bergson, LLP, New York, N.Y.

Qualifying Leads that Come Thru a Web site or a Call Center

Date: Tuesday, August 14

Time: 12 noon, West Coast (3 p.m. Eastern, 2 p.m. Central, 1 p.m. Mountain)

Speakers: Phil Scott, Liberty Reverse Mortgage, Tustin, Calif.

Underwriting a Reverse Mortgage: Common Issues You Need to Know

Date: Tuesday, September 11

Time: 12 noon, Eastern (11 a.m. Central, 10 a.m. Mountain, 9 a.m. West Coast)

Speakers: Connie Osman, BNY Mortgage, Renton, Wash.
Colleen Mitchell, Reverse Mortgage of America, Seattle, Wash.

What Happens to a Reverse Mortgage After Funding: Common Servicing Issues

Date: Tuesday, October 9

Time: 12 noon, Central (1 p.m. Eastern, 11 a.m. Mountain, 10 a.m. West Coast)

Speakers: Shawna James, MortgageIT, New York, N.Y.
Steve Irwin, Financial Freedom, San Francisco, Calif.
Linda Bridges, Wells Fargo Home Mortgage,

Making the Transition from Forward Mortgages to Reverses

Date: Tuesday, November 13

Time: 12 noon, Mountain (2 p.m. Eastern, 1 p.m. Central, 11 a.m. West Coast)

Speakers: David Peskin, Lender Lead Solutions, Melville, N.Y.
Mike Atwell, Generation Mortgage Company, Denver, Colo.
Nelson Locke, Value Financial Mortgage Services, Inc., North Miami, Fla.

Ethics In the Reverse Mortgage Business

Date: Tuesday, December 11

Time: 12 noon, West Coast (3 p.m. Eastern, 2 p.m. Central, 1 p.m. Mountain)

Speakers: TBA