



## Approved Courses for CRMP Credits

Due to frequent changes in the field of reverse mortgage lending rooted both in lending practices and regulatory requirements, individuals who earn the CRMP are held to a higher educational standard.

Applicants must submit evidence on the CRMP Application that they earned 12 continuing education (CE) credits from courses approved by NRMLA or the Independent Certification Committee. After earning the designation, individuals must earn eight credits annually to maintain their CRMP status.

All courses listed below are valued at 1 CE credit, unless otherwise indicated.

### Allegiant Reverse Services

- Financial Fraud

**Contact:** Adan Gutierrez  
916-755-0232; [adan@allegiantreverse.com](mailto:adan@allegiantreverse.com)

### Finance of America Reverse

- HECM for Purchase
- Intent and Creation of the HECM Program
- Financial Assessment: Willingness and Capacity
- Financial Assessment: Extenuating Circumstances, Compensating Factors, and Life Expectancy Set-asides
- Financial Safeguards for Older Adults\*
- Reverse Facts
- Marketing and Ethics

\*This course can be applied toward the one (1) credit of continuing education in the area of elder abuse that must be completed within three (3) years of earning the CRMP designation.

**Contact:** Jim McMinn  
203-530-4479; [jmcminn@fareverse.com](mailto:jmcminn@fareverse.com)

## **Liberty Home Equity Solutions**

- Understanding Financial Advisors

**Contact:** Jud Lyman

916-589-3343; judson.lyman@libertyhomeequity.com

## **National Reverse Mortgage Lenders Association**

- 8 Hour SAFE course. Beginning in 2017, NRMLA has partnered with Loan Officer School to offer a web-based course that qualifies for eight credits toward both the CRMP designation and your annual federal NMLS license renewal. Once the 2018 course is approved by NMLS, we will announce registration information. Both CRMP candidates and designees can earn credits from this course.

## **Premier Reverse Closings**

- Trusts, POAs, Conservatorships and Life Estates

**Contact:** Christian Fisher

800-542-4113; cfisher@prclosings.com

## **Reverse Mortgage Funding**

- Appraisals: What You Need to Know
- Expanding Your H4P Business
- HECM for Purchase: Origination
- HECM Product Overview/Comparison
- HECM to HECM Refinance
- HECM for Purchase Operations
- Helping Your Borrower Make the Right Choice
- LESA: What You Need to Know
- Loan Servicing-What you need to know
- Math Behind the HECM
- Qualifying the Reverse Mortgage Borrower: Income Analysis
- Qualifying the Reverse Mortgage Borrower: Credit Analysis
- Reverse Mortgage 101
- Selling HECM As a Solution

- Understanding Income Shortfalls and Unsatisfactory Credit
- When It's Not a Vanilla Deal

**Contact:**

Craig Barnes

(845) 391-5220; training@reversefunding.com

## **Non-Reverse Courses**

### **NMLS SAFE**

Candidates pursuing the CRMP designation can earn three credits by completing a version of the 8 Hour SAFE course that is not directly tied to reverse mortgages.

Please email a copy of the NMLS completion certificate to Darryl Hicks, dhicks@dworbell.com. Once a candidate earns the designation, they can no longer submit the 8 Hour SAFE course for CRMP credits, unless it's the version offered through NRMLA as explained above.

### **Other Professional Designations**

Pending review and approval, up to 3 hours of credits taken in pursuit of another designation or license may be submitted toward the CRMP.

The three-day certification class that individuals must sit through to obtain the Certified Senior Advisor (CSA) designation has been approved for 3 credits.