



Approved Courses for CRMP Credits

Due to frequent changes in the field of reverse mortgage lending rooted both in lending practices and regulatory requirements, individuals who pursue CRMP status are held to a higher educational standard.

Applicants must earn 12 continuing education (CE) credits from courses approved by NRMLA or the Independent Certification Committee and eight credits annually if they earn CRMP status. All courses listed below are valued at 1 CE credit, unless otherwise indicated.

Allegiant Reverse Services

- Financial Fraud
- The Borrower's Experience

Contact: Adan Gutierrez
916-755-0232; adan@allegiantreverse.com

Finance of America Reverse

- HECM for Purchase
- Intent and Creation of the HECM Program
- Financial Assessment: Willingness and Capacity
- Financial Assessment: Extenuating Circumstances, Compensating Factors, and Life Expectancy Set-asides
- Financial Safeguards for Older Adults*
- Reverse Facts
- Marketing and Ethics
- What Sales Needs to Know About Servicing

*This course can be applied toward the one (1) credit of continuing education in the area of elder abuse that must be completed within three (3) years of earning the CRMP designation.

Contact: Jim McMinn, 203-530-4479 or jmcminn@fareverse.com.

Liberty Home Equity Solutions

- Understanding Financial Advisors
- Understanding the HECM LIBOR Product (0.5 credit)
- Presenting to Financial Advisors

Contact: Jud Lyman
916-589-3343; judson.lyman@libertyhomeequity.com

NRMLA 8 Hour SAFE Course

- Since 2017, NRMLA has partnered with Loan Officer School to offer a web-based course that qualifies for eight credits toward both the CRMP designation and your annual federal NMLS license renewal. Both CRMP candidates and designees can earn credits from this course, which is offered in September and October.

Premier Reverse Closings

- Trusts, POAs, Conservatorships and Life Estates

Contact: Christian Fisher
800-542-4113; cfisher@prclosings.com

Reverse Mortgage Funding LLC

- Appraisals: What You Need to Know
- Expanding Your H4P Business
- HECM for Purchase: Origination
- HECM Product Overview/Comparison
- HECM to HECM Refinance
- HECM for Purchase Operations
- Helping Your Borrower Make the Right Choice
- LESA: What You Need to Know
- Loan Servicing-What you need to know
- Math Behind the HECM
- Qualifying the Reverse Mortgage Borrower: Income Analysis
- Qualifying the Reverse Mortgage Borrower: Credit Analysis
- Reverse Mortgage 101
- Selling HECM As a Solution

- Understanding Income Shortfalls and Unsatisfactory Credit
- When It's Not a Vanilla Deal

Contact:

Craig Barnes

(845) 391-5220; training@reversefunding.com

Non-Reverse Courses

NMLS SAFE (Not Offered By NRMLA)

If you don't take NRMLA's 8 Hour SAFE course, candidates pursuing the CRMP designation can still earn three (3) credits by completing a version of the 8 Hour SAFE course that is not directly tied to reverse mortgages.

Please email a copy of the NMLS completion certificate to Darryl Hicks, dhicks@dworbell.com. Once a candidate earns the designation, however, they can no longer submit the 8 Hour SAFE course for CRMP credits, unless it's the version offered through NRMLA as explained above.

Other Professional Designations

Pending review and approval, up to 3 hours of credits taken in pursuit of another designation or license may be submitted toward the CRMP.

The three-day certification class that individuals must sit through to obtain the Certified Senior Advisor (CSA) designation has been approved for 3 credits.