



## Approved Courses for CRMP Credits

Applicants must earn 12 continuing education (CE) credits from courses approved by NRMLA or the Independent Certification Committee and eight credits annually after they earn CRMP status. All courses listed below are valued at 1 CE credit, unless otherwise indicated.

**PLEASE NOTE:** Beginning on January 1, 2019, courses approved by the Independent Certification Committee will be classified by level of difficulty: Basic versus Advanced. Candidates pursuing the designation can receive credit for completing either Basic or Advanced-level courses. However, CRMPs are restricted to Advanced-level courses only for meeting ongoing CE requirements.

### Allegiant Reverse Services

- Financial Fraud (Advanced)
- The Borrower's Experience (Basic)

**Contact:** Adan Gutierrez  
916-755-0232; [adan@allegiantreverse.com](mailto:adan@allegiantreverse.com)

### Finance of America Reverse

- HECM for Purchase (Basic)
- Intent and Creation of the HECM Program (Basic)
- Financial Assessment: Willingness and Capacity (Basic)
- Financial Assessment: Extenuating Circumstances, Compensating Factors, and Life Expectancy Set-asides (Basic)
- Financial Safeguards for Older Adults\* (Basic)
- Reverse Facts (Basic)
- Marketing and Ethics (Basic)
- What Sales Needs to Know About Servicing (Advanced)

\*This course is required for all CRMP candidates.

**Contact:** Jim McMinn, 203-530-4479 or [jmcminn@fareverse.com](mailto:jmcminn@fareverse.com).

## **Liberty Home Equity Solutions**

- Understanding Financial Advisors (Advanced)
- Understanding the HECM LIBOR Product (0.5 credit) (Basic)
- Presenting to Financial Advisors (Advanced)

**Contact:** Jud Lyman  
916-589-3343; judson.lyman@libertyhomeequity.com

## **NRMLA 8 Hour SAFE Course**

- NRMLA is an NMLS-approved course provider. Every fall, typically in September and October, NRMLA offers a web-based 8 Hour SAFE course that CRMP candidates and designees can complete for both their NMLS and their CRMP continuing education needs. (8 Credits; Advanced)

## **Premier Reverse Closings**

- Trusts, POAs, Conservatorships and Life Estates (Advanced)

**Contact:** Christian Fisher  
800-542-4113; cfisher@prclosings.com

## **Reverse Mortgage Funding LLC**

- Appraisals: What You Need to Know (Basic)
- Expanding Your H4P Business (Advanced)
- HECM for Purchase: Origination (Basic)
- HECM Product Overview/Comparison (Basic)
- HECM to HECM Refinance (Basic)
- HECM for Purchase Operations (Advanced)
- Helping Your Borrower Make the Right Choice (Basic)
- If You're Talking Too Much, You're Losing (Advanced)
- LESA: What You Need to Know (Advanced)
- Loan Servicing-What you need to know (Advanced)
- Math Behind the HECM (Advanced)
- Non-Borrowers (Basic)
- Reverse Mortgage 101 (Basic)
- Selling HECM As a Solution (Advanced)
- Understanding Income Shortfalls and Unsatisfactory Credit (Basic)
- When It's Not a Vanilla Deal (Advanced)

**Contact:**

Craig Barnes  
(845) 391-5220; training@reversefunding.com

## Non-Reverse Courses

### NMLS SAFE (Not Offered By NRMLA)

If you don't take NRMLA's 8 Hour SAFE course, candidates pursuing the CRMP designation can still earn three (3) credits by completing a version of the 8 Hour SAFE course that is not directly tied to reverse mortgages.

Please email a copy of the NMLS completion certificate to Darryl Hicks, dhicks@dworbell.com. Once a candidate earns the designation, however, they can no longer submit the 8 Hour SAFE course for CRMP credits, unless it's the version offered through NRMLA as explained above.

### Submitting Non-Reverse Mortgage Courses for Credit

Candidates and designees may earn a maximum of two (2) continuing education credits annually for completing courses that do not relate directly to reverse mortgages but nonetheless contribute to their personal growth.

Before credits can be awarded, the Independent Certification Committee must first review the course and determine whether the content was beneficial.

The following course information must be submitted:

- 1) Course name, provider organization, instructor name and bio.
- 2) Submit statement of relevancy that explains why the course is worthy of being approved for continuing education credits.
- 3) Verify number of credits being sought and provide a statement certifying the course length meets minimum requirements. To be eligible for one credit, presentations and audience Q&A must last for a minimum of 50 minutes, or 25 minutes to receive half a credit.
- 4) Confirm whether the course was taught online or face-to-face.
- 5) Provide a course outline with key learning objectives.
- 6) If the course was taught online, provide a link to the audio recording. If that's not possible, then a copy of the power point presentation will suffice.
- 7) List the assigned reading and other course documents (if applicable)
- 8) Submit certificate of completion.

All course information must be submitted to Darryl Hicks, at [dhicks@dworbell.com](mailto:dhicks@dworbell.com).