| | 2020 STATE LEGISLATIVE TRACKING CHART – REVERSE MORTGAGES | | | |
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| | | | NRMLA ¹ | |
| STATE | BILL | SUMMARY | BILL HISTORY | |
| California | A.B. 1551 | This bill, as recently amended, now states that a property subject to a PACE assessment contract must not be subject to a reverse mortgage, as defined in Section 1923 of the California Civil Code. | February 22, 2019: Introduced. To print. February 23, 2019: From printer. May be heard in committee March 25. February 25, 2019: Read first time. March 28, 2019: Referred to Coms. on L. Gov. and B. & F. March 28, 2019: From committee chair, with author's amendments: Amend, and re-refer to Com. on L. GOV. March 28, 2019: Read second time and amended. April 1, 2019: Re-referred to Com. on L. GOV. April 1, 2019: Read second time and amended. April 2, 2019: Re-referred to Com. on L. GOV. April 1, 2019: Re-referred to Com. on L. GOV. April 11, 2019: From committee: Do pass and re-refer to Com. on B. & F. (Ayes 8. Noes 0.) (April 10). April 11, 2029: Re-referred to Com. on B. & F. January 6, 2020: From committee: Do pass and re-refer to Com. on B. & F. January 6, 2020: Read second time and amended. January 7, 2020: Re-referred to Com. on B. & F. January 15, 2020: Rerom committee: Amend, and do pass as amended and re-refer to Com. on APPR. January 17, 2020: Read second time and amended. January 17, 2020: Read second time and second time and amended. January 17, 2020: Read second time and second time, Ordered to third reading. January 23, 2020: From committee: Do pass (Ayes 18. Noes 0), Read second time, Ordered to third reading. January 27, 2020: Read third time, Passed, Ordered to the Senate (Ayes 77. Noes 0). January 28, 2020: In Senate, Read first time, To Com. on RLS. for assignment. | |
| CALIFORNIA | A.B. 1971 | This bill would reduce the period that a lender must wait from the date of counseling before accepting a final and complete | January 22, 2020: From printer, may be heard in committee February 22. January 23, 2020: Read first time, To print. February 6, 2020: Referred to Com. on B. & F. | |

¹ This Chart was updated on May 6, 2020, by Weiner Brodsky Kider PC solely for use by NRMLA and may not be relied upon by others. This Chart summarizes active 2019-2020 state legislative items through and up to May 6, 2020, directly affecting reverse mortgages, is for informational purposes only, and is not intended as formal legal advice. This Chart is based upon compilations available to us as reported in fee-based electronic databases. While we relied upon such databases in the preparation of this Chart, we cannot assure that such databases produce timely or accurate information. Further, we have not undertaken to engage nor did we confer with locally licensed counsel or governmental relations-specialists in any of the jurisdictions discussed in this Chart, nor have we consulted with state legislative staff in all such jurisdictions. Such consultations, if undertaken, may reveal additional information not reflected in this Chart.

2020 STATE LEGISLATIVE TRACKING CHART – REVERSE MORTGAGES NRMLA¹ **SUMMARY BILL HISTORY STATE** BILL application for a reverse mortgage from 7 days to 3 days. Under current law, a reverse mortgage loan February 18, 2020: Read first time, To print. A.B. 2408 February 19, 2020: From printer, May be heard in committee March 20. application may not be taken by a lender unless the lender provides the prospective February 24, 2020: Referred to Com. on B. & F. borrower, prior to his/her meeting with a counseling agency, with a reverse mortgage worksheet guide, or in the event that the prospective borrower seeks counseling prior to requesting a reverse mortgage loan application from the lender, the counseling agency must provide the prospective borrower the reverse mortgage worksheet **CALIFORNIA** guide. This bill would add the following 3 additional issues to the reverse mortgage worksheet guide addressing: (1) the status of a nonborrower spouse under a reverse mortgage loan; (2) the effect of a reverse mortgage borrower's death or permanent relocation from the home; and (3) what happens when a reverse mortgage borrower decides to obtain a PACE loan on the same property securing the reverse mortgage loan. A.B. 3254 This bill, as recently amended, would require February 21, 2020: Introduced. To print. a person who primarily negotiates certain February 22, 2020: From printer. May be heard in committee March 23. contracts or agreements, including those for February 24, 2020: Read first time. **CALIFORNIA** a reverse mortgage, in Spanish, Chinese, April 24, 2020: Referred to Com. On JUD. Tagalog, Vietnamese, or Korean to deliver to May 4, 2020: From Committee chair, with author's amendments: Amend, and re-refer to Com. on JUD. any person signing the contract or agreement May 4, 2020: Read second time and amended

| | | 2020 State Legislati | VE TRACKING CHART – REVERSE MORTGAGES |
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| | | | $NRMLA^1$ |
| STATE | BILL | SUMMARY | BILL HISTORY |
| | | ("Agreement"), in part, a translation of that Agreement in the language in which the Agreement was negotiated. Existing law requires that a person obligated under the Agreement must receive the translated Agreement. Note this requirement does not apply if, in part, the party that receives a loan or extension of credit negotiates its terms through "the party's own interpreter." This bill would amend the existing definition of "the party's own interpreter" to no longer exclude another person obligated under the Agreement, or a family member of such person, from meeting that definition (i.e., it no longer excludes such person from being eligible to act as the party's interpreter for purposes of meeting this requirement). | May 5, 2020: From Committee chair, with author's amendments: Amend, and re-refer to Com. on JUD. May 5, 2020: Read second time and amended, Re-referred to Com. on JUD. |
| DISTRICT OF COLUMBIA | B23-185 | This bill, among other things, would enact the District of Columbia Debt Collection Agency and Third Party Loan Servicer Act of 2019 (the "Act"). The bill would require any person acting as a collection agency or a third party loan servicer to obtain a license under the Act, unless exempt. "Third party loan servicer" is defined as a person who uses an instrumentality of interstate commerce or the mails in any business for the principal purpose of servicing a loan directly or indirectly, owed or due, or asserted to be owed or due another. In | March 5, 2019: Introduced by Chairman Mendelson at Office of the Secretary. March 15, 2019: Notice of intent to act on B23-0185 published in the District of Columbia Register. March 19, 2019: Referred to Committee on Business and Economic Development. |

2020 STATE LEGISLATIVE TRACKING CHART – REVERSE MORTGAGES NRMLA¹ **BILL HISTORY STATE** BILL **SUMMARY** addition, "servicing" is defined to include making payments to borrowers as part of a home equity conversion mortgage or reverse mortgage loan. B23-208 This is a 2020 budget bill for the District of March 20, 2019: Introduced by Chairman Mendelson at Office of the Secretary. March 29, 2019: Notice of Intent to Act Published in the District of Columbia Register. Columbia and would allocate \$13,582,000 for the District of Columbia Housing Finance April 2, 2019: Retained by the Council with comments from the Committee of the Whole. Agency. Moreover, all funds budgeted, April 26, 2019: Oversight Hearing. without regard to fiscal year, for the Reverse May 14, 2019: First Reading. Mortgage Foreclosure Prevention Program May 28, 2019: Amendments (Mendelson)(Grosso, McDuffie, Todd, R. White, T. White)(Allen/Nadeau). are authorized for expenditure and remain May 28, 2019: Amendments (T. White #1)(T. White #2)(Bonds). DISTRICT OF available for expenditure until September 30, June 7, 2019: Notice of Oversight Hearing Published in the District of Columbia Register. **COLUMBIA** June 28, 2019: Transmitted to Mayor, Response due on July 15, 2019. 2020. September 20, 2019: Law L23-0011 Effective from Aug 31, 2019, published in DC Register. January 31, 2020: Committee Report Filed. February 18, 2020: Committee Mark-up of B23-0208. February 20, 2020: Committee Report Filed. This bill, called the Reverse Mortgage March 3, 2020: Introduced by Councilmember Bonds at Office of the Secretary. B23-688 Insurance and Tax Payment Program March 3, 2020: Final Reading. Emergency Amendment Act of 2020, would March 17, 2020: Refined by the Council. extend the District of Columbia Housing March 18, 2020: Returned from Mayor. Finance Agency's Reverse Mortgage March 27, 2020: Act A23-0253 Published in DC Register Vol 67 and Page 3470, Expires on Jun 15, 2020. Insurance and Tax Payment Program ("the **DISTRICT OF** Program") so that it runs for 24 months, **COLUMBIA** subject to available funds. Additionally, the bill would amend the Program so that it provides financial assistance for payment of condominium fees and homeowners association fees to qualified homeowners, in

2020 STATE LEGISLATIVE TRACKING CHART – REVERSE MORTGAGES NRMLA¹ **SUMMARY BILL HISTORY STATE** BILL addition to property taxes and property insurance debts. The bill would be effective following approval by the Mayor (or in the event of veto by the Mayor, action by the Council to override the veto), and remain in effect no longer than 90 days. This bill, called the Reverse Mortgage March 3, 2020: Introduced by Councilmember Bonds at Office of the Secretary. B23-689 Insurance and Tax Payment Program March 3, 2020: First Reading. Temporary Amendment Act of 2020, would March 6, 202: Notice of Intent to Act on B23-0689 Published in the District of Columbia Register. extend the District of Columbia Housing March 17, 2020: Retained by the Council, Final Reading CC. Finance Agency's Reverse Mortgage March 20, 2020: Transmitted to Mayor, Response Due on Apr. 3, 2020. Insurance and Tax Payment Program ("the March 31, 2020: Enacted with Act Number A23-0279. Program") so that it runs for 24 months, March 31, 2020: Signed with Act Number A23-0279. subject to available funds. Additionally, the April 2, 2020: Returned from Mayor. bill would amend the Program so that it April 10, 2020: Act A23-0279 Published in DC Register Vol 67 and Page 3953. provides financial assistance for payment of April 27, 2020: Transmitted to Congress, Projected Law Date is June 13, 2020. condominium fees and homeowners DISTRICT OF association fees to qualified homeowners, in **COLUMBIA** addition to property taxes and property insurance debts. The bill would be effective following approval by the Mayor (or in the event of veto by the Mayor, action by the Council to override the veto), a 30-day period of congressional review, and publication in the District of Columbia Register. Further, the bill would expire after 225 days of having taken effect. This bill reinstates and amends the Maine H.B. 503 House: MAINE property tax deferral program to include February 7, 2019: Comm. on Taxation suggested and ordered printed, Referred to the Comm. on Taxation.

| | 2020 State Legislative Tracking Chart – Reverse Mortgages | | |
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| | | | $NRMLA^1$ |
| STATE | BILL | SUMMARY | BILL HISTORY |
| | | households with at least one individual who is 65 years of age or older or who is unable to continue employment due to disability and surviving spouses who are at least 60 years of age or who are unable to continue employment due to disability. The bill, among other things, also: (1) modifies the eligibility income for the property tax deferral program from less than \$32,000 to less than \$40,000; (2) requires an individual applying for deferral of property taxes to have liquid assets, which include funds from a HECM, of less than \$50,000 or in the case of 2 or more individual filing a claim jointly, combined liquid assets of less than \$75,000; (3) amends the rate of accrual of interest on deferred property taxes; and (4) provides that properties may not be subject to deferral under both state and municipal deferral programs. [Appears similar to ME H.B. 556, filed but not passed in 2019.] | February 7, 2019: Sent for concurrence, Ordered sent forthwith. June 4, 2019: Consent calendar – first day, Under suspension of the Rules consent calendar – second day. June 4, 2019: Passed to be engrossed as amended by Committee Amendment "A" (H-443). June 4, 2019: Sent for concurrence, ordered sent forthwith. June 5, 2019: Passed to be enacted, Sent for concurrence, Ordered sent forthwith. June 20, 2019: Carried over on the Special Appropriations Table to any special or regular sessions, or both, of the 129th Legislature pursuant to Joint Order HP 1322. March 17, 2020: Carried over, in same posture, to any special session of the 129th Legislature pursuant to Joint Order SP 788. Senate: February 7, 2019: Referred to Comm. on Taxation in concurrence. June 4, 2019: Read once, Committee Amendment "A" (H-443) read and adopted, in concurrence. June 4, 2019: Under suspension of the Rules, read 2nd time and passed to be engrossed as amended by Committee Amendment "A" (H-443). June 4, 2019: Ordered sent down forthwith. June 6, 2019: On mot. by Sen. Sanborn placed on the spec. approp. table pending passage, in concurrence. June 20, 2019: Carried over on the Special Appropriations Table to any Special or Regular Sessions, or both, of the 129th Legislature pursuant to Joint Order HP 1322. March 17, 2020: Carried over to any Special Session of the 129th Legislature pursuant to Joint Order SP 788. |
| Maine | H.B. 556 | This bill reinstates and amends the Maine property tax deferral program to include households with at least one individual who is 65 years of age or older or who is unable to continue employment due to disability. The bill, among other things, also: (1) modifies | House: February 12, 2019: Comm. on Taxation suggested and ordered printed, Referred to Comm. on Taxation. February 12, 2019: Sent for concurrence, Ordered sent forthwith. Senate: February 12, 2019: Referred to the Comm. on Taxation in concurrence. |
| | | the eligibility income for the property tax | April 30, 2019: Pursuant to Joint Rule 310.3 Placed in Legislative Files (Dead). |

| | | 2020 State Legislati | VE TRACKING CHART – REVERSE MORTGAGES |
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| | | | $NRMLA^1$ |
| STATE | BILL | SUMMARY | BILL HISTORY |
| | | deferral program from less than \$32,000 to less than \$40,000; (2) requires an individual applying for deferral of property taxes to have liquid assets, which include funds from a HECM, of less than \$50,000 or in the case of 2 or more individual filing a claim jointly, combined liquid assets of less than \$75,000; (3) provides that properties may not be subject to deferral under both state and municipal deferral programs; and (4) makes the existing abatement and appeal processes available in cases in which the State Tax Assessor disagrees with the municipal assessment of a property eligible for enrollment in the program. [Appears similar to ME H.B. 503, filed but not passed in 2019.] | |
| Maine | H.B. 1055 | This bill would enact the Senior Property Tax Reimbursement Act which would provide reimbursement to a taxpayer who (1) reaches retirement age or is older than retirement age on April 1st of the year in which the claim is filed, (2) has a household income less than \$40,000, (3) if filing individually, has liquid assets of less than \$50,000 or, if filing jointly as household members, jointly has liquid assets of less than \$75,000, (4) qualifies for and receives a homestead exemption for the homestead for which the reimbursement | House: April 2, 2019: Committee on Taxation suggested and ordered printed, Referred to Committee on Taxation. April 2, 2019: Sent for concurrence, Ordered sent forthwith. Senate: April 2, 2019: Referred to Committee on Taxation in concurrence. May 21, 2019: Pursuant to Joint Rule 310.3 Placed in Legislative Files (Dead). |

2020 STATE LEGISLATIVE TRACKING CHART - REVERSE MORTGAGES NRMLA¹ **BILL HISTORY STATE SUMMARY** BILL claim is made. "Liquid assets" is defined to include funds from a HECM that are in the individual's possession whether they are in cash or have been converted to another form. This bill would create a duty of good faith S.B. 415 House: March 19, 2019: Referred to the Comm. on Judiciary, In concurrence, Ordered sent forthwith. for mortgage loan servicers. "Good faith" is defined as honesty in fact and the June 12, 2019: Consent Calendar – First Day, Under suspension of the rules Consent Calendar – Second Day. June 12, 2019: Passed to be engrossed as amended by Committee Amendment "A" (S-258). observance of reasonable commercial standards of fair lending. "Servicing" is June 12, 2019: Ordered sent forthwith in concurrence. defined to include making a payment to the borrower under a HECM or reverse Senate: mortgage. The bill provides that a violation March 19, 2019: Comm. on Health Coverage, Insurance and Financial Services suggested and ordered printed of this duty of good faith during a March 19, 2019: On motion by S. Sanborn, H. of Cumberland reference to the Comm. on Judiciary. **MAINE** foreclosure action may result in dismissal or March 19, 2019: Ordered sent down forthwith for concurrence. stay of the action or other appropriate June 11, 2019: Report read and accepted, Read once, Comm. Amend. "A" (S-258) read and adopted. sanctions until the violation is cured. June 11, 2019: Under susp. of rules, read 2nd time & passed to be engrossed as amended by Comm. Amend. Additionally, the bill would amend the "A" (S-258). foreclosure meditation program to allow June 11, 2019: Ordered sent down forthwith for concurrence. courts to directly sanction a mortgage June 12, 2019: Passed to be enacted, in concurrence. servicer when the servicer fails to mediate in good faith. H.B. 918 This bill would amend the Massachusetts Senate: requirement that third-party counseling for January 22, 2019: Referred to the committee on Financial Services. reverse mortgage loans must be conducted in-person. Pursuant to this bill, mortgagees House: MASSACHUSETTS would be allowed to accept a written January 22, 2019: Senate concurred. certification from a counselor with a thirdparty organization that the mortgagor has Joint: April 19, 2019: Hearing scheduled for May 2, 2019 from 11 am to 1pm.

2020 STATE LEGISLATIVE TRACKING CHART – REVERSE MORTGAGES NRMLA¹ **SUMMARY BILL HISTORY STATE** BILL received counseling in-person or via video conference. This bill would amend the general laws to H.B. 954 House: allow banks to make a reverse mortgage loan January 22, 2019: Referred to the Committee on Financial Services. to the resident of a cooperative unit, provided that the resident be at least 60 years Senate: of age, occupies the mortgaged real estate in January 22, 2019: Senate concurred. MASSACHUSETTS whole and in part, and is considered the owner of the real estate. Joint: October 28, 2019: Hearing scheduled for 11/05/2019 from 1 to 4 pm in B-1. H.B. 3617 This bill would amend the Massachusetts House: property tax deferral provisions for real January 22, 2019: Referred to the Committee on Revenue. property of a person 65 years of age or over February 6, 2020: Reporting date extended to Tuesday April 7, 2020, pending concurrence. and occupied by such person as their April 9, 2020: Reporting date extended to Tuesday June 16, 2020, pending concurrence. domicile. Among other things, the bill would remove the requirement that the person Senate: must have been domiciled in Massachusetts January 22, 2019: Senate concurred. for the preceding 10 years and either: (1) has February 13, 2020: Senate concurred. owned or occupied as their domicile the real property in Massachusetts for 5 years; or (2) MASSACHUSETTS <u>Joint</u>: is a surviving spouse who inherits such real September 18, 2019: Hearing scheduled for 09/24/2019 from 1 to 4 pm in B-2. property and has occupied real property in Massachusetts as their domicile for 5 years and who otherwise qualifies for the tax exemption. Note that a lien filed pursuant to a tax deferral and recovery agreement between the board of assessors and the owner(s) of such real property will be subsequent to any liens securing a reverse

2020 STATE LEGISLATIVE TRACKING CHART - REVERSE MORTGAGES NRMLA¹ **BILL HISTORY STATE** BILL SUMMARY mortgage, except for shared appreciation instruments. This bill as amended, in part, would H.B. 4615 House: temporarily (until the termination of the MA April 2, 2020: Reported from the committee on House Ways and Means; Pending new draft of H1279. Governor's March 10, 2020 declaration of a April 2, 2020: New draft of H1279. state of emergency due to the COVID-19 April 2, 2020: Ordered to a third reading, rules suspended, read third and passed to be engrossed. outbreak) allow a mortgagor in a reverse April 9, 2020: Rules suspended, House NON-concurred in the Senate amendment. mortgage loan transaction to receive the April 9, 2020: Committee of conference appointed – (Michlewitz-Honan-Durant). required reverse mortgage counseling from April 15, 2020: Reported by H4647. an approved counselor via a synchronous, real-time video conference or by telephone. MASSACHUSETTS Senate: Under current law, the mortgagor must April 6, 2020: Read; and referred to the committee on Senate Ways and Means. receive such counseling in person. April 9, 2020: Comm. recommended out to pass w/ amendment, inserting in place thereof S2631 text. April 9, 2020: Rules suspended, Read second. April 9, 2020: Amended by striking out all after the enacting clause and inserting in place thereof S2631 text. April 9, 2020: Ordered to a third reading, Read third and passed to be engrossed. April 9, 2020: Rules suspended, Senate insisted on its amendment. April 9, 2020: Committee of conference appointed, in concurrence (Crighton-Rodrigues-Tarr). This bill, in part, would temporarily (until H.B. 4647 House: April 15, 2020: Reporter from the committee of conference. the termination of the MA Governor's March 10, 2020 declaration of a state of emergency April 15, 2020: Reported on H4615. due to the COVID-19 outbreak) allow a April 15, 2020: Rules suspended. mortgagor in a reverse mortgage loan April 15, 2020: Committee of conference report accepted. transaction to receive the required reverse April 17, 2020: Emergency preamble adopted, Enacted. MASSACHUSETTS mortgage counseling from an approved counselor via a synchronous, real-time video Senate: conference or by telephone. Under current April 16, 2020: Rules suspended, Committee of conference report accepted in concurrence. law, the mortgagor must receive such April 17, 2020: Emergency preamble adopted, Enacted and laid before the Governor. counseling in person.

2020 STATE LEGISLATIVE TRACKING CHART – REVERSE MORTGAGES NRMLA¹ **BILL HISTORY STATE** BILL **SUMMARY** Executive: April 20, 2020: Signed by the Governor. Chapter 65 of the Acts of 2020. S.B. 782 This bill would enact the Melinda Stewart Senate: Stabilization Act (the "Act"). This bill January 22, 2019: Referred to the committee on Housing. appears to exclude reverse mortgages and February 13, 2020: Accompanied a study order. applies primarily to rental housing but makes an odd and confusing statement House: about reverse mortgages, by providing that January 22, 2019: House concurred. only two notices are needed for reverse mortgages: (1) end-of-year mortgage Joint: statement; and (2) verification of living December 10, 2019: Hearing scheduled for 01/14/2020 from 10:30am to 3pm in Gardner Auditorium. statement. Moreover, the Act provides that a MASSACHUSETTS reverse mortgage homeowner should be given the right to begin paying off the mortgage without any unreasonable interruptions or processes, such as paying off excess charges or putting down a large payment in advance before allowing payment to begin. Further, the Act provides that these excess fees and processes are discriminatory and lead to destabilization. S.B. 2621 This bill, in part, would temporarily (until Senate: April 6, 2020: Reported from the committee on Senate Ways and Means, Reported on a part of H4398. the termination of the MA Governor's March 10, 2020 declaration of a state of emergency April 6, 2020: Committee recommended ought to pass, Read, Rules suspended. due to the COVID-19 outbreak) allow a April 6, 2020: Recommitted to the committee on Senate Ways and Means. MASSACHUSETTS mortgagor in a reverse mortgage loan April 9, 2020: Accompanied S2631. transaction to receive the required reverse mortgage counseling from an approved counselor via a synchronous, real-time video

2020 STATE LEGISLATIVE TRACKING CHART – REVERSE MORTGAGES NRMLA¹ **BILL HISTORY STATE** BILL **SUMMARY** conference. Under current law, the mortgagor must receive such counseling in person. S.B. 2631 This bill, in part, would temporarily (until Senate: the termination of the MA Governor's March April 9, 2020: Reported from the Committee on Senate Ways and Means. 10, 2020 declaration of a state of emergency April 9, 2020: Accompanied by S.2621, Recommended new text for H4615. due to the COVID-19 outbreak) allow a April 9, 2020: Substituted as new text for H4615. April 9, 2020: See H4615. mortgagor in a reverse mortgage loan transaction to receive the required reverse MASSACHUSETTS mortgage counseling from an approved counselor via a synchronous, real-time video conference or by telephone. Under current law, the mortgagor must receive such counseling in person. Under current law, prior to accepting a final February 20, 2020: Introduction and first reading, Referred to Commerce. H.B. 3627 and complete application for a reverse February 27, 2020: Committee report, To adopt as amended and re-refer to Jud. Finance and Civil Law Div. mortgage loan or assessing any fees, the March 12, 2020: Committee report, to adopt as amended, Second reading. lender must refer the borrower to an independent counseling agency for reverse mortgage counseling and, at the counseling session, the reverse mortgage counselor must **MINNESOTA** discuss certain specific issues related to reverse mortgages. As part of those specific issues, this bill, as amended, would require the counseling agency to provide an explanation of the borrower's right, before executing the reverse mortgage loan, to name a "third-party designee" to receive communications regarding delinquencies,

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| STATE | BILL | SUMMARY | BILL HISTORY | |
| | | defaults, and unfulfilled obligations under | | |
| | | the loan agreement. If a borrower wants to | | |
| | | name a third-party designee, the counseling | | |
| | | agency must provide an authorization form | | |
| | | to the borrower that will allow the borrower | | |
| | | to provide the contact information for the | | |
| | | third-party designee. Additionally, the bill | | |
| | | states that the "reverse mortgage loan | | |
| | | servicer," which is broadly defined to | | |
| | | include a person who disburses loan | | |
| | | proceeds or performs any other service | | |
| | | required by the lender, must send the third- | | |
| | | party designee copies of unanswered written | | |
| | | communications and all subsequent written | | |
| | | communications from the servicer to the | | |
| | | borrower regarding delinquencies, defaults, | | |
| | | and unfulfilled obligations under the loan | | |
| | | agreement. The servicer may demonstrate | | |
| | | compliance with this requirement by | | |
| | | recording an affidavit stating that it took the | | |
| | | actions required under the bill. The bill also | | |
| | | states that the borrower has a cause of action | | |
| | | if the servicer fails to provide the required | | |
| | | information to the third-party designee. | | |
| | | Further, the servicer must mail copies of | | |
| | | unanswered written communications and | | |
| | | subsequent communications regarding | | |
| | | delinquencies, defaults, and unfulfilled loan | | |
| | | obligations to the counseling agency | | |
| | | identified in the loan agreement. The servicer | | |
| | | may provide such information to the | | |

2020 STATE LEGISLATIVE TRACKING CHART – REVERSE MORTGAGES NRMLA¹ BILL **SUMMARY BILL HISTORY STATE** counseling agency at the same time it is provided to the borrower and third-party designee. [Appears to be a companion bill to MN S.B. 3818, filed but not passed in 2020.] Under current law, prior to accepting a final March 2, 2020: Introduction and first reading. S.B. 3818 and complete application for a reverse March 2, 2020: Referred to Commerce and Consumer Protection Finance and Policy. mortgage loan or assessing any fees, the March 11, 2020: Author added Housley. lender must refer the borrower to an March 12, 2020: Comm. report: To pass as amended and re-refer to Jud. and Public Safety Finance and Policy. independent counseling agency for reverse mortgage counseling and, at the counseling session, the reverse mortgage counselor must discuss certain specific issues related to reverse mortgages. As part of those specific issues, this bill, as amended, would require the counseling agency to provide an explanation of the borrower's right, before **MINNESOTA** executing the reverse mortgage loan, to name a "third-party designee" to receive communications regarding delinquencies, defaults, and unfulfilled obligations under the loan agreement. If a borrower wants to name a third-party designee, the counseling agency must provide an authorization form to the borrower that will allow the borrower to provide the contact information for the third-party designee. Additionally, the bill states that the "reverse mortgage loan servicer," which is broadly defined to

| | | 2020 State Legislati | VE TRACKING CHART – REVERSE MORTGAGES |
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| | | | NRMLA ¹ |
| STATE | BILL | SUMMARY | BILL HISTORY |
| | | include a person who disburses loan | |
| | | proceeds or performs any other service | |
| | | required by the lender, must send the third- | |
| | | party designee copies of unanswered written | |
| | | communications and all subsequent written | |
| | | communications from the servicer to the | |
| | | borrower regarding delinquencies, defaults, | |
| | | and unfulfilled obligations under the loan | |
| | | agreement. The servicer may demonstrate | |
| | | compliance with this requirement by | |
| | | recording an affidavit stating that it took the | |
| | | actions required under the bill. The bill also | |
| | | states that the borrower has a cause of action | |
| | | if the servicer fails to provide the required | |
| | | information to the third-party designee. | |
| | | Further, the servicer must mail copies of | |
| | | unanswered written communications and | |
| | | subsequent communications regarding | |
| | | delinquencies, defaults, and unfulfilled loan | |
| | | obligations to the counseling agency | |
| | | identified in the loan agreement. The servicer | |
| | | may provide such information to the | |
| | | counseling agency at the same time it is | |
| | | provided to the borrower and third-party | |
| | | designee. | |
| | | [Appears to be a companion bill to MN H.B. | |
| | | 3627, filed but not passed in 2020.] | |
| New Jersey | A.B. 2447 | This bill would enact the New Jersey Senior | February 3, 2020: Introduced, referred to Assembly Senior Services Committee. |
| ALW JERSET | | Citizens Property Tax Deferral Act ("the | |

| | | 2020 STATE LEGISLATI | VE TRACKING CHART – REVERSE MORTGAGES |
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| STATE | BILL | SUMMARY | BILL HISTORY |
| | | Act"). The Act would qualify New Jersey seniors who are 65 years of age and older and whose annual income is under \$50,000 for annual deferral of property tax payments, if their primary residence has an equalized assessed value of under \$500,000 and that residence is not subject to a reverse mortgage. Further, all deferred payments, including accrued interest, under the program will become payable when, among other things, an eligible senior who claimed the deferral enters into a reverse mortgage agreement for the residence. [Appears to be a companion bill to S.B. 1519, filed but not passed in 2020, and similar to NJ S.B. 3720, filed but not passed in 2019.] | |
| New Jersey | S.B. 1226 | This bill would establish pre-loan counseling requirements and borrower right of rescission for reverse mortgage loans. Under this bill, prior to accepting a final and complete application for a reverse mortgage loan or assessing any fees, the lender must provide the borrower with a written checklist advising the borrower to discuss certain issues with a reverse mortgage counselor. The lender would also be required to provide the borrower the names and contact information for at least five (5) counseling agencies domiciled in New Jersey | February 3, 2020: Introduced in the Senate, Referred to Senate Commerce Committee. |

| that are approved by HUD. Also, the lender would have to receive a certification from the borrower attesting that the borrower has received in-person counseling. Under this bill, a reverse mortgage executed with a borrower who has not received pre-loan | BILL HISTORY |
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| would have to receive a certification from the borrower attesting that the borrower has received in-person counseling. Under this bill, a reverse mortgage executed with a borrower who has not received pre-loan | |
| borrower attesting that the borrower has received in-person counseling. Under this bill, a reverse mortgage executed with a borrower who has not received pre-loan | |
| received in-person counseling. Under this bill, a reverse mortgage executed with a borrower who has not received pre-loan | |
| bill, a reverse mortgage executed with a borrower who has not received pre-loan | |
| borrower who has not received pre-loan | |
| * | |
| 1: : :1 1 6 11 777 | |
| counseling is void and unenforceable. The | |
| bill would also give a borrower a seven (7) | |
| day right of rescission after the borrower's | |
| acceptance, in writing, of the lender's written | |
| commitment to make the reverse mortgage | |
| loan. Under this bill, "reverse mortgage" | |
| means a reverse annuity mortgage or a | |
| reverse direct payment mortgage. "Reverse | |
| annuity mortgage" means a mortgage loan | |
| secured by unencumbered residential | |
| property of the mortgagor which loan is | |
| used by the mortgagee to purchase annuities | |
| for the benefit of the mortgagor. "Reverse | |
| direct payment mortgage" means a | |
| mortgage loan secured by unencumbered | |
| residential property of the mortgagor, which | |
| loan is paid directly to the mortgagor in | |
| fixed amounts over the term of the mortgage | |
| not to exceed 10 years, or such other term as | |
| may be established by the Commissioner of | |
| Banking. | |
| | |
| | may be established by the Commissioner of |

2020 STATE LEGISLATIVE TRACKING CHART – REVERSE MORTGAGES NRMLA¹ BILL **SUMMARY BILL HISTORY STATE** S.B. 1519 This bill would enact the New Jersey Senior February 13, 2020: Introduced in the Senate, Referred to Senate Community and Urban Affairs Committee. Citizens Property Tax Deferral Act ("the Act"). The Act would qualify New Jersey seniors who are 65 years of age and older and whose annual income is under \$50,000 for annual deferral of property tax payments, if their primary residence has an equalized assessed value of under \$500,000 and that residence is not subject to a reverse mortgage. Further, all deferred payments, New Jersey including accrued interest, under the program will become payable when, among other things, an eligible senior who claimed the deferral enters into a reverse mortgage agreement for the residence. [Appears to be a companion bill to NJ A.B. 2447, filed but not passed in 2020, and similar to NJ S.B. 3720, filed but not passed in 2019.] S.B. 1246 This bill would amend Section 280 and January 11, 2019: Referred to Aging. Section 280-a of the real property law to add January 8, 2020: Referred to Aging. new conditions on authorized lenders of reverse mortgages. The bill, in part, would require an authorized lender to deliver to the **NEW YORK** applicant, upon application, a plain language notice prepared by the Department of Financial Services. Further, the bill provides that no reverse mortgage loan application may be taken by a lender unless the lender

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| STATE | BILL | SUMMARY | BILL HISTORY | | |
| | | provides the prospective borrower, prior to his or her meeting with a counseling agency on reverse mortgages, with a reverse mortgage worksheet guide to be prepared by the Department of Financial Services. The bill also requires that a lender must not accept a final and complete application for a reverse mortgage loan from a prospective applicant or assess any fees upon a prospective applicant until a lapse of seven days from the reverse mortgage counseling. [Appears to be a companion bill to NY A.B. 6883, filed but not passed in 2019.] | | | |
| New York | S.B. 2373 | This bill requires the New York Department of Financial Services to develop a HECM Information Summary Sheet disclosure that lenders must provide HECM borrower no less than 5 days prior to closing. This disclosure informs borrowers of their rights and responsibilities under a reverse mortgage and includes, among other things: (1) a schedule of payments; (2) a statement advising borrowers to consult with licensed professionals regarding the tax and estate planning consequences of obtaining a reverse mortgage; (3) an explanation and itemization of the potential costs of a reverse mortgage; (4) a summary of actions or conditions that will constitute a default | January 24, 2019: Referred to Aging. February 12, 2019: Reported and Committed to Finance. January 8, 2020: Referred to Aging. | | |

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| | | | $NRMLA^{1}$ |
| STATE | BILL | SUMMARY | BILL HISTORY |
| | | under a reverse mortgage; (5) a summary and explanation of alternatives to obtaining a reverse mortgage on the basis of economic hardship; (6) information on a borrower's rights in the foreclosure process; and (7) information about New York-based organizations that provide HECM counseling. Additionally, failure to provide the HECM Information Summary Sheet would result in the related reverse mortgage loan becoming null and void. [Appears similar to NY A.B. 5628, filed but not passed in 2019.] | |
| New York | S.B. 2911 | This bill would amend the New York real property tax law to state that the threshold establishing the maximum amount of income property owners may earn for the purpose of eligibility for the property tax exemption for, among others, persons sixty-five years of age or over and for persons with disabilities and limited income must be increased by order of the Commissioner of Taxation and Finance on January 1 of each year to reflect any increase in the regional consumer price index for the New York and New Jersey areas during the preceding twelve-month period. Proceeds of a reverse mortgage are already excluded from the calculation of income for purposes of the property tax exemption | January 30, 2019: Referred to Local Government. May 15, 2019: Amend (T) and Recommit to Local Government, Print Number 2911A. January 8, 2020: Referred to Local Government. |

2020 STATE LEGISLATIVE TRACKING CHART – REVERSE MORTGAGES NRMLA¹ BILL **SUMMARY BILL HISTORY STATE** (provided, however, that monies used to repay a reverse mortgage may not be deducted from income, and also provided that any interest or dividends realized from the investment of reverse mortgage proceeds are considered income). [Appears to be a companion bill to NY A.B. 4522, and similar to NY S.B. 3609, NY A.B. 3149, NY A.B. 5252, NY A.B. 5335, NY A.B. 6515, filed but not passed in 2019.] S.B. 3221 This bill would amend the real property law February 4, 2019: Referred to Judiciary. to require the New York Department of April 30, 2019: Reported and committed to Finance. Financial Services to establish an internet June 14, 2019: Committee discharged and committed to rules, Ordered to third reading Cal. 1380. website for comparison of federal HECM June 14, 2019: Substituted by A.B. 5625A, Substituted for S.B. 3221, third reading Cal. 1380, Passed Senate. products offered in the state. The bill June 14, 2019: Returned to Assembly. provides that such website will allow the November 26, 2019: Delivered to Governor. **NEW YORK** consumer to compare the cost, rate, and December 6, 2019: Vetoed mm. 713; Tabled. service features of these products. [Appears similar to NY A.B. 5625, filed but not passed in 2019.] February 11, 2019: Referred to Aging. This bill would amend the real property tax S.B. 3609 law in relation to income requirements for January 8, 2020: Referred to Aging. the real property school tax exemption granted to persons sixty-five years of age or **NEW YORK** over in high-appreciation municipalities. It would, in part, increase the maximum allowable income property owners may earn

2020 STATE LEGISLATIVE TRACKING CHART – REVERSE MORTGAGES NRMLA¹ **SUMMARY BILL HISTORY STATE** BILL for purposes of this exemption from \$29,000 to \$50,000 beginning July 1, 2019 in a county, city, town, village, or school district which is a high-appreciation municipality. Note that proceeds of a reverse mortgage are already excluded from the calculation of income for purposes of the real property school tax exemption (provided, however, that monies used to repay a reverse mortgage may not be deducted from income, and also provided that any interest or dividends realized from the investment of reverse mortgage proceeds are considered income). [Appears to be a companion bill to NY A.B. 5335, filed but not passed in 2019, and similar to NY S.B. 2911, NY S.B. 5557, NY A.B. 3149, NY A.B. 5252, NY A.B. 5335, NY A.B. 4522, NY A.B. 6515, filed but not passed in 2019.] This bill would amend New York banking S.B. 3686 February 12, 2019: Referred to Banks. law by adding a new section 6-n to authorize June 14, 2019: Amend and recommit to banks, Print number 3686A. reverse cooperative apartment unit loans for June 16, 2019: Amend and recommit to Banks, Print number 3686B. persons sixty-two years of age or older. The June 19, 2019: Committee discharged and committed to Rules; Ordered to third reading Cal. 1763. bill allows for the following payout options **NEW YORK** June 19, 2019: Passed Senate, Delivered to Assembly, Referred to Codes. for a reverse cooperative apartment unit June 20, 2019: Substituted for A.B. 2632B, Ordered to third reading Cal. 587. loan: (1) a term payment option under which June 20, 2019: Passed Assembly, Returned to Senate. equal monthly payments are made to the December 6, 2019: Delivered to Governor. borrower for a fixed term of months chosen December 13, 2019: Vetoed Memo.213.

2020 STATE LEGISLATIVE TRACKING CHART – REVERSE MORTGAGES NRMLA¹ BILL **SUMMARY BILL HISTORY STATE** by the borrower; (2) a tenure payment option under which equal monthly payments are made to the borrower until the loan is prepaid in full or becomes due and payable; (3) a line of credit payment option under which payments are made to the borrower at times and in amounts determined by the borrower as long as the amounts do not exceed the maximum of loan proceeds; and (4) a single lump sum payment option under which the borrowers receives an amount from the lender that does not exceed the maximum amount of loan proceeds and where set asides required for disbursements such as loan closing costs or monthly maintenance fees will be deducted from the amount of proceeds available to the borrower. A reverse cooperative apartment unit loan must, among other things, grant the borrower lifetime possession of the apartment as long as the apartment is the borrower's principal residence. This bill creates numerous disclosure, servicing, and qualification requirements for reverse cooperative apartment unit loans. [Appears to be a companion bill to NY A.B. 2632, filed but not passed in 2019.] S.B. 4407 This bill would amend the real property law March 11, 2019: Referred to Aging. **NEW YORK** in relation to the regulation of reverse May 14, 2019: 1st Report Cal. 741.

2020 STATE LEGISLATIVE TRACKING CHART – REVERSE MORTGAGES NRMLA¹ **BILL HISTORY STATE** BILL **SUMMARY** mortgages issued under the federal HECM May 15, 2019: 2nd Report Cal. program. Additionally, this bill appears to May 20: Advanced to Third Reading. require lenders offering reverse mortgages in May 21, 2019: Substituted by A.B. 5626, Returned to Assembly. New York to obtain a separate approval May 21, 2019: Passed Senate, 3rd Reading Cal.741, Substituted for S.B. 4407. from the New York Department of Financial November 26, 2019: Delivered to Governor. Services in order to make HECMs. The bill, December 6, 2019: signed chap. 581; approval memo.27. in part, would also prohibit the deceptive advertising and issuance of federal HECM loans. Moreover, the bill would require that independent counseling be provided to applicants for such mortgages and would also require lenders to provide notice of the duty of the mortgagor to pay certain property related expenses when equity in the real property is low or depleted. Additionally, the bill would restrict a lender's ability to foreclose on the mortgaged property based on the failure of the mortgagor to live on the property as a primary residence. Further, the bill also provides that compliance with its provisions is a precondition to begin a foreclosure action and that failure to comply will be a complete defense to a foreclosure action. [Appears to be a companion bill to NY A.B. 5626, filed but not passed in 2019.] This bill would amend the real property law March 11, 2019: Referred to Aging. S.B. 4408 in relation to the regulation of default and May 14, 2019: 1st Report Cal. 742. **NEW YORK** foreclosure of reverse mortgages issues May 15, 2019: 2nd Report Cal.

| | 2020 State Legislative Tracking Chart – Reverse Mortgages | | | |
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| STATE | BILL | SUMMARY | BILL HISTORY | |
| | | under the federal HECM program. The bill, in part, requires an authorized lender which seeks to foreclose upon a reverse mortgage issued under the federal HECM program to provide notice thereof to the New York Department of Financial Services ("NY DFS") and to the mortgagor. The bill would also require the NY DFS to provide notice to the mortgagor of legal service organizations which may assist them with the default or foreclosure. Moreover, the bill would prohibit authorized lenders from making advance payment of debts upon the mortgaged real property. [Appears to be a companion bill to NY A.B. 5627, filed but not passed in 2019.] | May 20, 2019: Advanced to Third Reading. May 21, 2019: Referred to Judiciary, Delivered to Assembly, Passed Senate. January 8, 2020: Died in Assembly, Returned to Senate, Referred to Aging. January 22, 2020: 1st Report Cal. 225. January 23, 2020: 2nd Report Cal. January 27, 2020: Advanced to Third Reading. January 29, 2020: Passed Senate, Delivered to Assembly, Referred to Judiciary. | |
| New York | S.B. 5382 | This bill would enact the New York State Senior Housing Opportunities Partnership Act and establish the New York state senior housing opportunities partnership authority. The bill provides that the proposed authoritative body would finance or collaborate in the financing of senior housing opportunities facility projects. In addition, the bill defines "Senior Housing Opportunities Facility" as any structure that is or is to be owned or occupied ("Owner- Occupied") by seniors. For the purposes of the bill, "Owner-Occupied" means and | April 29, 2019: Referred to Health. January 8, 2020: Committee Discharged and Committed to Aging. | |

2020 STATE LEGISLATIVE TRACKING CHART – REVERSE MORTGAGES NRMLA¹ **SUMMARY BILL HISTORY STATE** BILL includes any provision or instrument, including reverse mortgages, that allows a senior to own or to eventually own their living unit. [Appears to be companion bill to NY A.B. 4554, filed but not passed in 2019.] This bill would amend the New York real May 7, 2019: Referred to Aging. S.B. 5557 property tax law to increase the amount of May 14, 2019: 1st Report Cal. 745. May 15, 2019: 2nd Report Cal. income property owners may earn for the purpose of eligibility for the property tax May 20, 2019: Advanced to Third Reading. exemption for persons sixty-five years of age May 21, 2019: Referred to Aging, Delivered to Assembly, Passed Senate. or over and for persons with disabilities and January 8, 2020: Died in Assembly, Returned to Senate, Referred to Aging. limited income from \$29,000 to \$50,000 January 8, 2020: Amend and recommit to Aging, Print number 5557A. beginning July 1, 2020. Proceeds of a reverse January 22, 2020: 1st Report Cal. 227. mortgage are already excluded from the January 23, 2020: 2nd Report Cal. calculation of income for purposes of the January 27, 2020: Advanced to Third Reading. property tax exemption (provided, however, January 29, 2020: Passed Senate, Delivered to Assembly, Referred to Aging. that monies used to repay a reverse **NEW YORK** mortgage may not be deducted from income, and also provided that any interest or dividends realized from the investment of reverse mortgage proceeds are considered income). [Appears to be a companion bill to NY A.B. 3149, filed but not passed in 2019, similar to NY S.B. 2911, NY S.B. 3609, NY A.B. 4522, NY A.B. 5252, NY A.B. 5335, NY A.B. 6515, filed but not passed in 2019.]

2020 STATE LEGISLATIVE TRACKING CHART - REVERSE MORTGAGES NRMLA¹ BILL **SUMMARY BILL HISTORY STATE** S.B. 7009 This bill would amend the real property tax January 8, 2020: Referred to Local Government. law in relation to income requirements for the real property tax exemption granted to persons sixty-five years of age or over in municipal corporation in which their real property is located. The bill provides that where the taxable status date is on or before April 14th, "income tax year" means the twelve-month period for which the owner or owners filed a federal personal income tax return for the year immediately preceding the date of application for the exemption. Additionally, where the taxable status date is on or after April 15th, "income tax year" **NEW YORK** means the twelve-month period for which the owner or owners filed a federal personal income tax return for the income tax year immediately preceding the date of application for the exemption. Note that proceeds of a reverse mortgage are already excluded from the calculation of income for purposes of this tax exemption (provided, however, that monies used to repay a reverse mortgage may not be deducted from income, and also provided that any interest or dividends realized from the investment of reverse mortgage proceeds are considered income).

| | 2020 State Legislative Tracking Chart – Reverse Mortgages | | | |
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| STATE | BILL | SUMMARY | BILL HISTORY | |
| | | [Appears to be a companion bill to NY A.B. 8850, filed but not passed in 2019] | | |
| New York | S.B. 7184 | This bill would amend section 280-b of the New York real property law to only prohibit an authorized lender or any other party or entity in any manner, in the marketing or offering of HECM loans, to use the words "government insured" or other similar language in a manner that falsely represents that the HECM loans are insured, supported, and sponsored by any governmental entity in any commercial, mailing, advertisement, or writing relating thereto. [Appears to be a companion bill to NY A.B. 9788, filed but not passed in 2020, and similar to NY A.B. 9505 and NY S.B. 7505, passed in 2020.] | January 10, 2020: Referred to Rules. January 13, 2020: Ordered to Third Reading Cal. 108. January 22, 2020: Passed Senate, Delivered to Assembly, Referred to Judiciary. | |
| New York | S.B. 7505 | This budget bill would, in part, amend section 280-b of the New York real property law to only prohibit an authorized lender or any other party or entity in any manner, in the marketing or offering of HECM loans, to use the words "government insured" or other similar language in a manner that falsely represents that the HECM loans are insured, supported, and sponsored by any governmental entity in any commercial, | January 22, 2020: Referred to Finance. February 22, 2020: Amend (T) and recommit to Finance, print number 7505A. March 31, 2020: Amend (T) and recommit to Finance, Print number 7505B, ordered to third reading CAL.620. March 31, 2020: Message of necessity – 3 day message, Passed Senate, Delivered to Assembly. March 31, 2020: Referred to Ways and Means. April 1, 2020: Substituted for a9505b, Ordered to third reading rules CAL.19. April 1, 2020: Message of necessity – 3 day, Passed assembly, Returned to Senate. April 3, 2020: Delivered to Governor, Signed CHAP.55. | |

2020 STATE LEGISLATIVE TRACKING CHART - REVERSE MORTGAGES NRMLA¹ BILL **SUMMARY BILL HISTORY STATE** mailing, advertisement, or writing relating thereto. [Appears to be a companion bill to NY A.B. 9505, passed in 2020, and similar to NY S.B. 7184 and NY A.B. 9788, filed but not passed in 2020.] This bill would amend New York banking January 28, 2020: Referred to Banks. S.B. 7580 law by adding a new section 6-o to authorize reverse cooperative apartment unit loans for persons sixty-two years of age or older. The bill allows for the following payout options for a reverse cooperative apartment unit loan: (1) a term payment option under which equal monthly payments are made to the borrower for a fixed term of months chosen by the borrower; (2) a tenure payment option under which equal monthly payments are made to the borrower until the loan is **NEW YORK** prepaid in full or becomes due and payable; (3) a line of credit payment option under which payments are made to the borrower at times and in amounts determined by the borrower as long as the amounts do not exceed the maximum of loan proceeds; and (4) a single lump sum payment option under which the borrowers receives an amount from the lender that does not exceed the maximum amount of loan proceeds and where set asides required for disbursements

2020 STATE LEGISLATIVE TRACKING CHART – REVERSE MORTGAGES NRMLA¹ **SUMMARY BILL HISTORY STATE** BILL such as loan closing costs or monthly maintenance fees will be deducted from the amount of proceeds available to the borrower. A reverse cooperative apartment unit loan must, among other things, grant the borrower lifetime possession of the apartment as long as the apartment is the borrower's principal residence. This bill creates numerous disclosure, servicing, and qualification requirements for reverse cooperative apartment unit loans. [Appears to a companion bill to NY A.B. 9095, filed but not passed in 2020, and similar to NY S.B. 3686 and NY A.B. 2632, filed but not passed in 2019.] This bill would amend New York banking January 24, 2019: Referred to Banks. A.B. 2632 law by adding a new section 6-n to authorize June 11, 2019: Amend and recommit to Banks. reverse cooperative apartment unit loans for June 11, 2019: Print number 2632a. persons sixty-two years of age or older. The June 15, 2019: Amend and recommit to Banks, Print number 2632b. bill allows for the following payout options June 17, 2019: Reported referred to Codes, Reported referred to Rules. for a reverse cooperative apartment unit June 19, 2019: Ordered to third reading rules Cal. 587. loan: (1) a term payment option under which June 20, 2019: Substituted by S.B. 3686B. **NEW YORK** equal monthly payments are made to the June 20, 2019: Substituted for A.B. 2632B, ordered to third reading rules Cal.587. borrower for a fixed term of months chosen June 20, 2019: Passed Assembly, Returned to Senate. by the borrower; (2) a tenure payment option December 6, 2019: Delivered to Governor. under which equal monthly payments are December 13, 2019: Vetoed Memo.213. made to the borrower until the loan is prepaid in full or becomes due and payable; (3) a line of credit payment option under

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| STATE | BILL | SUMMARY | BILL HISTORY |
| | | which payments are made to the borrower at | |
| | | times and in amounts determined by the | |
| | | borrower as long as the amounts do not | |
| | | exceed the maximum of loan proceeds; and | |
| | | (4) a single lump sum payment option under | |
| | | which the borrowers receives an amount | |
| | | from the lender that does not exceed the | |
| | | maximum amount of loan proceeds and | |
| | | where set asides required for disbursements | |
| | | such as loan closing costs or monthly | |
| | | maintenance fees will be deducted from the | |
| | | amount of proceeds available to the | |
| | | borrower. A reverse cooperative apartment | |
| | | unit loan must, among other things, grant | |
| | | the borrower lifetime possession of the | |
| | | apartment as long as the apartment is the | |
| | | borrower's principal residence. This bill | |
| | | creates numerous disclosure, servicing, and | |
| | | qualification requirements for reverse | |
| | | cooperative apartment unit loans. | |
| | | | |
| | | [Appears to be a companion bill to NY S.B. | |
| | | 3686, filed but not passed in 2019.] | |
| | A.B. 3149 | This bill would amend the New York real | January 28, 2019: Referred to Aging. |
| | | property tax law to increase the amount of | January 8, 2020: Referred to Aging. |
| | | income property owners may earn for the | January 9, 2020: Amend and recommit to Aging, Print number 3149a. |
| New York | | purpose of eligibility for the property tax | |
| | | exemption for persons sixty-five years of age | |
| | | or over and for persons with disabilities and | |
| | | limited income from \$29,000 to \$50,000 | |

| | 2020 State Legislative Tracking Chart – Reverse Mortgages | | | | |
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| STATE | BILL | SUMMARY | BILL HISTORY | | |
| | | beginning July 1, 2020. Proceeds of a reverse mortgage are already excluded from the calculation of income for purposes of the property tax exemption (provided, however, that monies used to repay a reverse mortgage may not be deducted from income, and also provided that any interest or dividends realized from the investment of reverse mortgage proceeds are considered income). [Appears to be a companion bill to NY S.B. 5557, filed but not passed in 2019, similar to NY S.B. 2911, NY S.B. 3609, NY A.B. 5252, NY A.B. 5335, NY A.B. 4522, NY A.B. 6515, filed but not passed in 2019.] | | | |
| | | | | | |
| New York | A.B. 3960 | This bill would amend section 280 of the real property law and would, in part, increase the age of eligibility for obtaining a reverse mortgage loan to age sixty-two (from sixty); repeal section 280-a of the real property law; allow a reverse mortgage loan on a cooperative apartment, life estate, trust, and leasehold interest; and delete the provision allowing an attorney to provide third party counseling. The bill also provides that a reverse mortgage loan may be a FHA-insured HECM pursuant to subdivision four of section 280 or a non-FHA-insured (proprietary) loan. | January 31, 2019: Referred to Housing. January 8, 2020: Referred to Housing. | | |

2020 STATE LEGISLATIVE TRACKING CHART – REVERSE MORTGAGES NRMLA¹ **BILL HISTORY STATE** BILL **SUMMARY** This bill would amend the New York real A.B. 4522 February 4, 2019: Referred to Real Property Taxation. property tax law to state that the threshold May 30, 2019: Amend (t) and recommit to Real Property Taxation, Print number 4522A. establishing the maximum amount of income January 8, 2020: Referred to Real Property Taxation. property owners may earn for the purpose of eligibility for the property tax exemption for, among others, persons sixty-five years of age or over and for persons with disabilities and limited income must be increased by order of the Commissioner of Taxation and Finance on January 1 of each year to reflect any increase in the regional consumer price index for the New York and New Jersey areas during the preceding twelve-month period. Proceeds of a reverse mortgage are already **NEW YORK** excluded from the calculation of income for purposes of the property tax exemption (provided, however, that monies used to repay a reverse mortgage may not be deducted from income, and also provided that any interest or dividends realized from the investment of reverse mortgage proceeds are considered income). [Appears to be a companion bill to NY S.B. 2911, and similar to NY S.B. 3609, NY A.B. 3149, NY A.B. 5252, NY A.B. 5335, NY A.B. 6515, filed but not passed in 2019.] This bill would enact the New York State February 4, 2019: Referred to Aging. A.B. 4554 **New York** Senior Housing Opportunities Partnership January 8, 2020: Referred to Aging.

| | 2020 STATE LEGISLATIVE TRACKING CHART – REVERSE MORTGAGES | | | |
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| STATE | BILL | SUMMARY | BILL HISTORY | |
| | | Act and establish the New York state senior housing opportunities partnership authority. The bill provides that the proposed authoritative body would finance or collaborate in the financing of senior housing opportunities facility projects. In addition, the bill defines "Senior Housing Opportunities Facility" as any structure that is or is to be owned or occupied ("Owner-Occupied") by seniors. For the purposes of the bill, "Owner-Occupied" means and includes any provision or instrument, including reverse mortgages, that allows a senior to own or to eventually own their living unit. [Appears to be companion bill to NY S.B. 5382, filed but not passed in 2019.] | | |
| New York | A.B. 5252 | This bill would amend the New York real property tax law to increase the amount of income property owners may earn for the purpose of eligibility for the property tax exemption for persons sixty-five years of age or over and for persons with disabilities and limited income from \$29,000 to \$50,000 beginning July 1, 2020. Proceeds of a reverse mortgage are already excluded from the calculation of income for purposes of the property tax exemption (provided, however, that monies used to repay a reverse | February 8, 2019: Referred to Aging. December 20, 2019: Enacting clause stricken. | |

2020 STATE LEGISLATIVE TRACKING CHART - REVERSE MORTGAGES NRMLA¹ BILL **SUMMARY BILL HISTORY STATE** mortgage may not be deducted from income, and also provided that any interest or dividends realized from the investment of reverse mortgage proceeds are considered income). [Appears similar to NY S.B. 2911, NY S.B. 3609, NY S.B. 5557, NY A.B. 5335, NY A.B. 3149, NY A.B. 4522, NY A.B. 6515, filed but not passed in 2019.] February 11, 2019: Referred to Aging. This bill would amend the real property tax A.B. 5335 law in relation to income requirements for January 8, 2020: Referred to Aging. the real property school tax exemption granted to persons sixty-five years of age or over in high-appreciation municipalities. It would, in part, increase the maximum allowable income property owners may earn for purposes of this exemption from \$29,000 to \$50,000 beginning July 1, 2019 in a county, city, town, village, or school district which is **NEW YORK** a high-appreciation municipality. Note that proceeds of a reverse mortgage are already excluded from the calculation of income for purposes of the real property school tax exemption (provided, however, that monies used to repay a reverse mortgage may not be deducted from income, and also provided that any interest or dividends realized from the investment of reverse mortgage proceeds are considered income).

2020 STATE LEGISLATIVE TRACKING CHART - REVERSE MORTGAGES NRMLA¹ **BILL HISTORY STATE** BILL **SUMMARY** [Appears to be a companion bill to NY S.B. 3609, filed but not passed in 2019, similar to NY S.B. 2911, NY S.B. 5557, NY A.B. 3149, NY A.B. 4522, NY A.B. 5252, NY A.B. 6515, filed but not passed in 2019.] This bill would amend the real property law February 14, 2019: Referred to Judiciary. A.B. 5625 to require the New York Department of March 5, 2019: Reported referred to Ways and Means. Financial Services establish an internet June 5, 2019: Reported referred to Rules, Amend and Recommit to Rules 5625A. website for comparison of federal HECM June 11, 2019: Reported, Rules report Cal. 134, Ordered to third reading rules Cal. 134. products offered in the state. The bill June 13, 2019: Passed Assembly, Delivered to Senate, Referred to Rules. provides that such website will allow the June 14, 2019: Substituted for S3221, 3rd reading Cal. 1380, Passed Senate, Returned to Assembly. **NEW YORK** consumer to compare the cost, rate, and November 26, 2019: Delivered to Governor. service features of these products. December 6, 2019: Vetoed memo.173; Tabled. [Appears similar to NY S.B. 3221, filed but not passed in 2019.] This bill would amend the real property law February 14, 2019: Referred to Judiciary. A.B. 5626 in relation to the regulation of reverse April 30, 2019: Reported referred to Codes. mortgages issued under the federal HECM May 7, 2019: Reported. program. Additionally, this bill appears to May 9, 2019: Advanced to third reading cal. 301. May 15, 2019: Passed Assembly, Delivered to Senate, Re-referred to Aging. require lenders offering reverse mortgages in New York to obtain a separate approval May 21, 2019: Substituted for S.B. 4407, 3rd Reading Cal.741, Passed Senate, Returned to Assembly. **NEW YORK** from the New York Department of Financial November 26, 2019: Delivered to Governor. Services in order to make HECMs. The bill, December 6, 2019: Signed chap. 581; Approval memo.27. in part, would also prohibit the deceptive advertising and issuance of federal HECM loans. Moreover, the bill would require that independent counseling be provided to

| | 2020 STATE LEGISLATIVE TRACKING CHART – REVERSE MORTGAGES | | | | |
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| | $NRMLA^1$ | | | | |
| STATE | BILL | SUMMARY | BILL HISTORY | | |
| | | applicants for such mortgages and would also require lenders to provide notice of the duty of the mortgagor to pay certain property related expenses when equity in the real property is low or depleted. Additionally, the bill would restrict a lender's ability to foreclose on the mortgaged property based on the failure of the mortgagor to live on the property as a primary residence. Further, the bill also provides that compliance with its provisions is a precondition to begin a foreclosure action and that failure to comply will be a complete defense to a foreclosure action. [Appears to be a companion bill to NY S.B. 4407, filed but not passed in 2019.] | | | |
| New York | A.B. 5627 | This bill would amend the real property law in relation to the regulation of default and foreclosure of reverse mortgages issues under the federal HECM program. The bill, in part, requires an authorized lender which seeks to foreclose upon a reverse mortgage issued under the federal HECM program to provide notice thereof to the New York Department of Financial Services ("NY DFS") and to the mortgagor. The bill would also require the NY DFS to provide notice to the mortgagor of legal service organizations which may assist them with the default or | February 14, 2019: Referred to Judiciary. January 8, 2020: Referred to Judiciary. | | |

2020 STATE LEGISLATIVE TRACKING CHART – REVERSE MORTGAGES NRMLA¹ BILL **SUMMARY BILL HISTORY STATE** foreclosure. Moreover, the bill would prohibit authorized lenders from making advance payment of debts upon the mortgaged real property. [Appears to be a companion bill to NY S.B. 4408, filed but not passed in 2019.] This bill would amend the real property law, February 14, 2019: Referred to Judiciary. A.B. 5628 relating to the provision of certain March 28, 2019: Amend and recommit to Judiciary, Print number 5628a. information to mortgagors of reverse January 8, 2020: Referred to Judiciary. mortgages issued under the federal HECM January 14, 2020: Reported referred to Codes. program. The bill, in part, provides for the establishment of the New York state home equity conversion information summary to provide notice of mortgagor's right and responsibilities under reverse mortgage loans issued under the HUD HECM program. The required information summary must contain information **NEW YORK** including the real costs of reverse mortgage loans, information about fees, and financial alternatives to reverse mortgages. In addition, the bill would require that every authorized lender must provide copies of such summary not less than five days prior to closing on a reverse mortgage loan. [Appears similar to NY S.B. 2373, filed but not passed in 2019.]

2020 STATE LEGISLATIVE TRACKING CHART - REVERSE MORTGAGES NRMLA¹ BILL **SUMMARY BILL HISTORY STATE** This bill would direct that long term care February 20, 2019: Referred to Governmental Employees. A.B. 5936 counseling be provided to individuals January 8, 2020: Referred to Governmental Employees. participating in the public retirement systems of the state and city of New York. Long term counseling will consist of **NEW YORK** information, education and advice dealing with long term care issues and planning for long term care, including information about reverse mortgages. A.B. 6515 This bill would amend the New York real March 8, 2019: Referred to Aging. property tax law to provide that the January 8, 2020: Referred to Aging. maximum amount of income property owners may earn in a municipal corporation within a county with a population between 310,000 and 313,000, or with a population of 945,000 or more, for the purpose of eligibility for the property tax exemption for persons sixty-five years of age or over and for persons with disabilities and limited income **New York** to be \$50,000 beginning July 1, 2019. Proceeds of a reverse mortgage are already excluded from the calculation of income for purposes of the property tax exemption (provided, however, that monies used to repay a reverse mortgage may not be deducted from income, and also provided that any interest or dividends realized from the investment of reverse mortgage proceeds are considered income).

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| STATE | BILL | SUMMARY | BILL HISTORY | | |
| | | [Appears similar to NY S.B. 2911, NY S.B. 3609, NY S.B. 5557, NY A.B. 3149, NY A.B. 4522, NY A.B. 5252, NY A.B. 5335, filed but not passed in 2019.] | | | |
| New York | A.B. 6883 | This bill would amend Section 280 and Section 280-a of the real property law to add new conditions on authorized lenders of reverse mortgages. The bill, in part, would require an authorized lender to deliver to the applicant, upon application, a plain language notice prepared by the Department of Financial Services. Further, the bill provides that no reverse mortgage loan application may be taken by a lender unless the lender provides the prospective borrower, prior to his or her meeting with a counseling agency on reverse mortgages, with a reverse mortgage worksheet guide to be prepared by the Department of Financial Services. The bill also requires that a lender must not accept a final and complete application for a reverse mortgage loan from a prospective applicant or assess any fees upon a prospective applicant until a lapse of seven days from the reverse mortgage counseling. [Appears to be a companion bill to NY S.B. 1246, filed but not passed in 2019.] | March 25, 2019: Referred to Judiciary. January 8, 2020: Referred to Judiciary. | | |

| 2020 State Legislative Tracking Chart – Reverse Mortgages NRMLA ¹ | | | |
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| STATE | BILL | SUMMARY | BILL HISTORY |
| STATE | A.B. 8850 | This bill would amend the real property tax | December 18, 2019: Referred to Real Property Taxation. |
| | A.D. 6650 | law in relation to income requirements for | January 8, 2020: Referred to Real Property Taxation. |
| | | the real property tax exemption granted to | February 25, 2020: Reported to Keal Hoperty Taxation. February 25, 2020: Reported referred to Ways and Means. |
| | | persons sixty-five years of age or over in | rebruary 25, 2020. Reported referred to ways and means. |
| | | municipal corporation in which their real | |
| | | property is located. The bill provides that | |
| | | where the taxable status date is on or before | |
| | | April 14th, "income tax year" means the | |
| | | twelve-month period for which the owner or | |
| | | owners filed a federal personal income tax | |
| | | return for the year immediately preceding | |
| | | the date of application for the exemption. | |
| | | Additionally, where the taxable status date is | |
| | | on or after April 15th, "income tax year" | |
| | | means the twelve-month period for which | |
| New York | | the owner or owners filed a federal personal | |
| | | income tax return for the income tax year | |
| | | immediately preceding the date of | |
| | | application for the exemption. Note that | |
| | | proceeds of a reverse mortgage are already | |
| | | excluded from the calculation of income for | |
| | | purposes of this tax exemption (provided, | |
| | | however, that monies used to repay a reverse | |
| | | mortgage may not be deducted from income, | |
| | | and also provided that any interest or | |
| | | dividends realized from the investment of | |
| | | reverse mortgage proceeds are considered | |
| | | income). | |
| | | [Appears to be a companion bill to NY S.B. | |
| | | 7009, filed but not passed in 2019.] | |

2020 STATE LEGISLATIVE TRACKING CHART – REVERSE MORTGAGES NRMLA¹ **SUMMARY BILL HISTORY STATE** BILL A.B. 9095 This bill would amend New York banking January 17, 2020: Referred to Banks. law by adding a new section 6-o to authorize reverse cooperative apartment unit loans for persons sixty-two years of age or older. The bill allows for the following payout options for a reverse cooperative apartment unit loan: (1) a term payment option under which equal monthly payments are made to the borrower for a fixed term of months chosen by the borrower; (2) a tenure payment option under which equal monthly payments are made to the borrower until the loan is prepaid in full or becomes due and payable; (3) a line of credit payment option under which payments are made to the borrower at **NEW YORK** times and in amounts determined by the borrower as long as the amounts do not exceed the maximum of loan proceeds; and (4) a single lump sum payment option under which the borrowers receives an amount from the lender that does not exceed the maximum amount of loan proceeds and where set asides required for disbursements such as loan closing costs or monthly maintenance fees will be deducted from the amount of proceeds available to the borrower. A reverse cooperative apartment unit loan must, among other things, grant the borrower lifetime possession of the apartment as long as the apartment is the

2020 STATE LEGISLATIVE TRACKING CHART – REVERSE MORTGAGES NRMLA¹ **BILL HISTORY STATE** BILL **SUMMARY** borrower's principal residence. This bill creates numerous disclosure, servicing, and qualification requirements for reverse cooperative apartment unit loans. [Appears to be companion bill to NY S.B. 7580, and similar to NY S.B. 3686 and NY A.B. 2632, filed but not passed in 2019.] A.B. 9505 This budget bill would, in part, amend January 22, 2020: Referred to Ways and Means. section 280-b of the New York real property February 22, 2020: Amend (t) and recommit to Ways and Means, Print number 9505a. law to only prohibit an authorized lender or March 31, 2020: Amend (t) and recommit to Ways and Means, Print number 955b. any other party or entity in any manner, in March 31, 2020: Reported referred to rules. the marketing or offering of HECM loans, to April 1, 2020: Reported, Rules report CAL.19, Substituted by s7505b. use the words "government insured" or April 1, 2020: Substituted for a9505b, Ordered to third reading rules CAL.19. other similar language in a manner that falsely April 1, 2020: Message of necessity – 3 day, Passed assembly, Returned to Senate. represents that the HECM loans are insured, April 3, 2020: Delivered to Governor, Signed CHAP.55. supported, and sponsored by any **NEW YORK** governmental entity in any commercial, mailing, advertisement, or writing relating thereto. [Appears to be a companion bill to NY S.B. 7505, passed in 2020, and similar to NY S.B. 7184 and NY A.B. 9788, filed but not passed in 2020.] This bill would amend the New York real A.B. 9594 January 27, 2020: Referred to Aging. property tax law to provide that the **NEW YORK** maximum amount of income property owners may earn in a municipal corporation

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| | $NRMLA^1$ | | | |
| STATE | BILL | SUMMARY | BILL HISTORY | |
| | | within a county with a population between 1 | | |
| | | million and 1.4 million as of the last | | |
| | | decennial census, for the purpose of | | |
| | | eligibility for the property tax exemption for | | |
| | | persons sixty-five years of age or over and | | |
| | | for persons with disabilities and limited | | |
| | | income to be \$50,000 beginning July 1, 2020. | | |
| | | Proceeds of a reverse mortgage are already | | |
| | | excluded from the calculation of income for | | |
| | | purposes of the property tax exemption | | |
| | | (provided, however, that monies used to | | |
| | | repay a reverse mortgage may not be | | |
| | | deducted from income, and also provided | | |
| | | that any interest or dividends realized from | | |
| | | the investment of reverse mortgage proceeds | | |
| | | are considered income). | | |
| | | [Appears similar to NY S.B. 2911, NY S.B. | | |
| | | 3609, NY S.B. 5557, NY A.B. 3149, NY A.B. | | |
| | | 4522, NY A.B. 5252, NY A.B. 5335, and NY | | |
| | | A.B. 6515 filed but not passed in 2019.] | | |
| | A.B. 9788 | This bill would amend section 280-b of the | February 11, 2020: Referred to Judiciary. | |
| | | New York real property law to only prohibit | February 25, 2020: Reported. | |
| | | an authorized lender or any other party or | February 27, 2020: Advanced to third reading cal. 453. | |
| | | entity in any manner, in the marketing or | | |
| New York | | offering of HECM loans, to use the words | | |
| | | "government insured" or other similar | | |
| | | language in a manner that falsely represents | | |
| | | that the HECM loans are insured, supported, | | |
| | | and sponsored by any governmental entity | | |

2020 STATE LEGISLATIVE TRACKING CHART - REVERSE MORTGAGES NRMLA¹ **BILL HISTORY STATE** BILL **SUMMARY** in any commercial, mailing, advertisement, or writing relating thereto. [Appears to be a companion bill to NY S.B. 7184, filed but not passed in 2020, and similar to NY A.B. 9505 and NY S.B. 7505, passed in 2020.] A.B. 9944 This bill would amend the New York real February 27, 2020: Referred to Aging. property tax law to increase the amount of income property owners may earn for the purpose of eligibility for the property tax exemption for persons sixty-five years of age or over and for persons with disabilities and limited income from \$29,000 to \$35,000 beginning July 1, 2021. Proceeds of a reverse mortgage are already excluded from the calculation of income for purposes of the property tax exemption (provided, however, that monies used to repay a reverse **NEW YORK** mortgage may not be deducted from income, and also provided that any interest or dividends realized from the investment of reverse mortgage proceeds are considered income). [Appears similar to NY S.B. 2911, NY S.B. 3609, NY S.B. 5557, NY A.B. 4522, NY A.B. 5252, NY A.B. 5335, NY A.B. 6515, filed but not passed in 2019.]

2020 STATE LEGISLATIVE TRACKING CHART – REVERSE MORTGAGES NRMLA¹ **BILL HISTORY STATE** BILL **SUMMARY** This bill would establish that for purposes of S.B. 1541 January 27, 2020: Presession Released to the Public. property taxation, an individual is eligible to February 3, 2020: Introduction and 1st reading, Referred to President's desk, Referred to Finance and Revenue. file a claim for the frozen assessed value of February 7, 2020: Public Hearing and Work Session held. their homestead if: (1) the individual is at February 27, 2020: Work Session held. least 68 years old or a person with a February 27, 2020: Recommendation: Pass w/ amendments and refer to Ways and Means. (Printed A-Eng.) disability, and (2) the homestead would be February 27, 2020: Referred to Ways and Means by order of the President. eligible for, and the individual would be March 8, 2020: In committee upon adjournment. eligible to claim, property tax deferral under the Oregon's Deferred Collection of Homestead Property Taxes provisions but OREGON for the fact that the homestead is pledged as security for a reverse mortgage. Further, among other things, the bill would establish that the frozen assessed value equals the assessed value of homestead for the property tax year immediately preceding the first property tax year to which the valid claim relates. This bill revises the Pennsylvania Mortgage February 28, 2019: Referred to Commerce. H.B. 607 Licensing Act (MLA). Pursuant to this bill, MLA licensees must ensure that the font size PENNSYLVANIA on all reverse mortgage contracts and disclosures is no smaller than 24-point. S.B. 197 This bill changes the name of the South December 12, 2018: Pre-filed, Referred to Committee on General. Carolina Department on Aging ("SCDA") to January 8, 2019: Introduced and read first time, Referred to Committee on Family and Veterans' Services. the South Carolina Department of Aging and **SOUTH** Vulnerable Adult Services ("SCDAVAS"). **CAROLINA** Pursuant to this bill, SCDAVAS will take over the current responsibilities of SCDA,

2020 STATE LEGISLATIVE TRACKING CHART – REVERSE MORTGAGES NRMLA¹ BILL **SUMMARY BILL HISTORY STATE** such as, providing independent consumer information on reverse mortgages and, with the cooperation of the Long Term Care Council and the Department of Insurance, implementing a program to educate citizens regarding, among other things, the availability of reverse mortgages and other home equity conversion alternatives. H.B. 706 This bill would allow a financial institution January 15, 2020: Read First Time and Referred to the Comm. on Commerce and Economic Development. to issue a proprietary reverse mortgage loan that meets the following conditions: (1) the reverse mortgage is a non-recourse loan; (2) the financial institution provides a side-byside comparison of the terms of the reverse mortgage loan and a comparable loan offered through the HECM program; (3) the reverse mortgage loan delivers substantive value over the HECM program beyond VERMONT avoiding the FHA insurance premium; (4) the property subject to the reverse mortgage loan appraises for an amount that exceeds the FHA lending limit or does not qualify for FHA Insurance; and (5) prior to submitting an application, the prospective borrower receives counseling from a qualified person of his or her choosing that compares loans that are offered through the HECM program and loans that are not.

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