A 26-year mortgage banker, Scott Norman led the original campaign to amend the Texas Constitution to authorize reverse mortgages in the state in 1999, when he founded the Texas Association of Reverse Mortgage Lenders. He later closed the very first reverse mortgage loan in Texas.

Norman has also testified numerous times before the legislatures of California, Arkansas and Minnesota to help craft legislation to protect senior homeowners around the country. He got his start in the mortgage business in Austin in 1993, later becoming President of the Austin Mortgage Bankers Association and the Texas Mortgage Bankers Association. Norman is currently the National Field Retail Sales Manager for Finance of America Reverse and he serves as Co-Chairman of NRMLA’s Board of Directors for the 2019-2020 term.