

### **Kari Van Kleef, Fairway Independent Mortgage Corporation**



Kari Van Kleef serves as the Operations Manager of the Reverse Lending Division at Fairway Independent Mortgage Corporation. Kari, a 23-year veteran of the mortgage industry, has extensive operations knowledge on both the forward and reverse side of the mortgage business. Her passion for the Reverse Mortgage product and serving senior clients ultimately led her to specializing in Reverse Mortgages. In February of 2015, Kari was part of a small team that joined Fairway Independent Mortgage Corporation to operate their reverse division. Kari's industry tenure and vast mortgage experience helped her cultivate an operations system from the ground up

that has proven to be successful. Under Kari's leadership and guidance, the Reverse Operations Team at Fairway has grown from a staff of three to 34 and serves loan officers nationwide.