

Robert Sivori, Brean Strategic Advisors



Robert Sivori has worked in the mortgage banking and servicing industries for over three decades and has held key leadership positions in various prominent companies within the industry. Currently, Mr. Sivori is a Senior Advisor at Brean Strategic Advisors, where he and a team of forward, multifamily, and HECM industry professionals provide advisory services for clients seeking to value assets, mitigate internal and counterparty risk, and develop new mortgage product business lines. Previously, Mr. Sivori served as the Interim Chief Operating Officer of RoundPoint Mortgage Servicing Corporation, where he played a vital role in assisting a large Issuer with the transformation and subsequent sale of the company. Between 2019 to 2021, Mr. Sivori was Chairman and

Chief Executive Officer for Celink, where he spearheaded the development of a strategic plan aimed at upgrading technology and talent, effectively reducing losses and restoring profitability. Mr. Sivori also provided advisory services to Further Global Capital Management during their acquisition of Celink. Previously, Mr. Sivori served as the Chief Operating Officer of Reverse Mortgage Funding LLC and its parent company, Reverse Mortgage Investment Trust Inc. until 2019. From 2008 to 2012, Mr. Sivori was Vice President in the Reverse Mortgage Division of MetLife Bank, N.A. In this capacity, he was responsible for strategic planning, research, product development, and marketing. Robert worked closely with sales and operations teams to ensure seamless execution of all product and marketing initiatives across multiple sales channels. In 2011, he assumed the role of Vice President at MetLife Bank, N.A., overseeing the operations and servicing group of its reverse mortgage division, including all aspects of its third-party origination channels. Between March 2007 and May 2008, Robert co-founded and co-led EverBank Reverse Mortgage LLC, where he held full responsibility for operations, underwriting, and technology. Notably, he successfully sold the company to MetLife Bank during the height of the financial crisis, generating significant gains. From 1992 to 2007, Robert built an impressive record at mortgage subsidiaries of The Bank of New York, including ARCS Mortgage Company, Inc., BNY Mortgage Company, Inc., and BNY Mortgage Company LLC. He served as the President of the latter from 2005 to 2007, overseeing all company operations. Robert's expertise and contributions to the mortgage industry have been recognized through his longstanding position as a board member of the National Reverse Mortgage Lenders Association since 2003. With his extensive background and remarkable achievements, Robert Sivori is a highly regarded figure in the mortgage banking and servicing sector, known for his strategic insights, operational excellence, and commitment to driving profitability and growth.