

Joe DeMarkey, Senior Account Executive

CrossCountry Mortgage



Joseph DeMarkey has spent over 27 years in the reverse mortgage business and is currently a senior account executive at CrossCountry Mortgage where he helps educate forward mortgage loan officers about the opportunities of reverse mortgages. Previously, he was strategic business development leader at Reverse Mortgage Funding LLC and assistant vice president at MetLife Bank, N.A., where he was responsible for sales

management, product development, strategic business development and government and industry relations. From 1998 to 2008, DeMarkey was a vice president at EverBank Reverse Mortgage Co. (formerly BNY Mortgage Company) where he managed retail sales and government and industry relations. He has served on NRMLA's Board of Directors since 2003, was co-chairman from 2007 to 2009 and from 2012 to 2018 and currently serves as chairman of the Executive Committee.